

## Real Estate Services

## **Push Marketing**

- Push pre-launch and post-launch alerts on mobile to the prospective investor and buyers
- Lead Generation
- Push information regarding offers and discounts
- Developers receive leads/enquiries via a short-code which is promoted through TV/print media
- Developers/financers send payment reminders of the instalments and thus significantly reducing the default rate

## **Customer Service**

Customers PULL/ query the status of their application from the developers

## **Customer Enquiry**

Customers enquire the availability of space for rent/purchase over the mobile phone